

Sourcing Service Property Interior Products



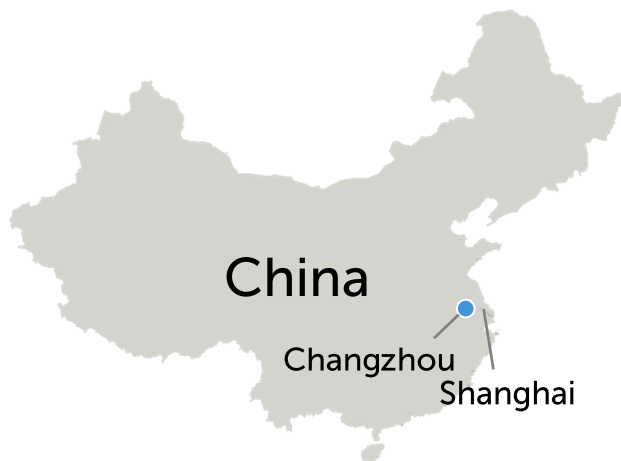
Sourcing you can trust

We offer sourcing services, helping your company find and buy quality parts and products from China. We specialize in electronic products, but we also work with specific areas such as property interior.

Our service

Our bilingual staff helps with the entire supply chain, from finding suppliers, doing factory inspections and sending samples to shipping to your final destination.

Payments is done via bank transfer. Typically 50-70% downpayment and the final payment upon shipping from the factory.



Shipping and Export

Property interior products are typically sent via sea. Larger orders are sent directly from the supplier to your destination. For smaller orders we can consolidate orders into even containers and ship them from our warehouse.

Prices from China

We buy directly from the factories, and our margins are typically much lower than standard resellers found in Europe and America.

As our main business is design and manufacturing of IoT products, we have in-house engineers who understand both material and especially electrical and electronic products very well.

US-China trade war

Most of the property interior products are subject to an added surcharge (25%) when importing to the US. But the final price is typically lower than when importing from other countries. Partly due to China often being the origin of key parts, and often entire products. However, we do work with suppliers in Indonesia, Vietnam and Malaysia, for some products.



Glue Down/Dry Back
LVT Flooring



SPC Click Flooring



Loose Lay
LVT Flooring



Flooring

We work with several suppliers to offer all types of flooring. China is the world leader in floors offering high quality floors for both indoor and outdoor use.

Patterns and models

Our suppliers offers floor patterns in over 100 different versions. Floor thickness is between 4 and 6 mm.

Price

SPC Click 6+2 mm cost around \$0.7/sqft (\$7.6/m²), for large orders.

Thinner floors are cheaper.

For export to the US the tariff is 30.3%, but despite that the final price is typically lower than from other countries.

Shipping

Floors are very heavy and are packed densely. Typically this limits shipping to be done in 20 foot containers.



Kitchen interior

We offer complete kitchen solution, with custom sized cabinets, sinks, faucets, kitchen islands and countertops.

Models

We work with several suppliers, that together offer a very wide choice of styles and models. Both for residential and commercial kitchens.

We also have suppliers in Indonesia, Vietnam and Europe.

Prices

China is one of the largest suppliers of kitchen interiors in the world, which despite higher tariffs to the US still means the lowest prices.

Shipping

Kitchens are typically shipped directly from the supplier to your final destination. It can typically ship in 40 ft containers, but for large volumes of heavier items—such as countertops—we need to use 20 ft containers.



Home Appliances

China makes most of the world's kitchen appliances. Our suppliers offer equipment for both residential and commercial kitchens.

The models are often sold under various brands. For larger orders we will use one of our own brands.

Models

We can offer most major kitchen appliances, such as range ovens, dishwashers, fridge-freezers and microwave ovens. We also have suppliers for washer-dryers and small kitchen appliances. We can offer both built-in and freestanding products.

Prices

No branded kitchen appliances are often significantly cheaper as we purchase directly from the factory and you don't pay anything for the brand. Though many customers look for certain brands, the lower price allows for much better products, which well makes up for the unknown brand.

Tariffs to the US varies between 25%-27%, depending on product type.

Shipping

Kitchen appliances can often be packed in 40 ft containers.



Bathrooms

We offer full bathrooms, with cabinets, sinks, faucets, showers, bathtubs and toilets. We can also offer flooring, lighting and walls.

Models

Our suppliers provide all types of quality and models. From simple toilets to advanced "Japanese" toilets. From standard bathtubs to all types of jacuzzi.

Prices

We buy directly from the factories. .

Shipping

Full bathrooms often require sourcing from many different suppliers. We can consolidate the orders to even containers and send them from our warehouse, near the Shanghai port.

Other property interior products



Other property interior products

We can offer most types of common products used in a residential or commercial property. This includes electrical products such as lamps, outlets and thermostats; small parts such as locks, garbage disposal solutions; wall paint and wall paper and other material used for renovation.

Other type of sourcing

Our main business is design and manufacturing of custom IoT products. We work with suppliers of parts, such as custom plastic and metal parts, electronic components and packaging.

We can also custom make products out of our own assembly factory in China.

About LeWorks

LeWorks is a Swedish design and manufacturing company, based in Changzhou, China – a city next to Shanghai.

We started the company in response to the growing frustration that many companies experienced with unreliable sourcing and manufacturing, during Covid-19.

Learn more at www.le.works



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